

Our People – Why I work at Dentsply



Queenie Subido

Planning & Inventory Control Manager

1. What are you currently working on that you find particularly interesting and/or stimulating, and how do you think it contributes to DENTSPLY's success?

I am currently re-vamping the Operations Summary Report to utilize in our Consensus Forecasting meetings. What is very stimulating about this project is the fact that you see a snap shot of the whole supply chain starting from the Top down Retail/Wholesale/Purchasing. This will allow us to get the visibility that we need to make the right business decisions and contribute to our success.

2. What are some of your favorite things about Dentsply Canada?

My favourite thing about Dentsply Canada is the Team Dynamic. Being in the Inventory Planning Department, it requires me to interact with all departments such as Finance, Marketing and Operations. Dentsply provides us the opportunity to utilize our creativity and ideas to manifest and that allows us to take ownership and pride in what we do.

Everyone is so easy to get along with, and at the same time we have a lot of fun achieving our goals together. It doesn't feel like work! It's fun to come into work every day and feel like you are with family.

3. How do you contribute to building Dentsply Canada's High Performance Sales Driven culture?

I contribute to Dentsply's success by providing my analysis and motivating my team to bring in the right mix of product to support our sales driven culture. I continue to collaborate with other departments such as Marketing and Operations to ensure that I make the right decisions in creating balance on our inventory levels while driving sales.

4. What developmental opportunities have you had opportunity to participate and experience in your time with Dentsply? How has this helped you in achieving your personal goals?

Dentsply Canada is so unique when developing others for success and preparing us for the next step. Dentsply takes the time to recognize talent, and potential by capitalizing on those skills through special projects, and providing the support they need to be successful.